



EA Negotiation Communications

Boeing Aerostructures Australia

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4 June, 2021

Team,

Yesterday's negotiation meeting was productive in a sense that the AMWU and PA reps provided feedback on the company's consolidated offer, and we were able to cover off the agenda items the AMWU and PA requested (36 hour working week, income protection through WageGuard for the AMWU, and reclassification process for PA).

I would also like to thank our independent bargaining rep who tabled a counter offer in advance of yesterday's meeting. BAA will review the offer and provide feedback at the next meeting.

In relation to the AMWU Claims tabled for discussion, the proposed 36 hour week creates a financial and productivity burden to our business, two consequences we need to avoid in our current environment. Similarly, the Claim of introducing and covering the total cost of income protection insurance to cover the extracurricular activities of our teammates (i.e. activities not associated with work completed at the workplace) introduces additional costs in a time when it is crucial we reduce costs.

We are working hard to find a balance of opportunities that support and recognise our employees, while still identifying opportunities to reduce costs to the business. Claims that introduce millions of dollars of additional expense to the business' bottom line is counter-intuitive to the current environment we find ourselves in, both locally and globally.

However, in line with the expectation of bargaining in good faith, we remain committed to considering all Claims. To that end we've asked the reps to provide evidence where a 36 hour week has delivered real productivity gains that ultimately offset the costs associated with this claim.

You would've seen [Mick's message](#) earlier this week about Airbus and the geopolitical environment we find ourselves in. The threat is real – we need to work together to find opportunities to improve the validity of our business to The Boeing Company.

To help progress the negotiation, AMWU and PA officials will meet with their employee reps on Friday 11 June 2021, to work through their claims with an intent to formulate an offer to be tabled at the next negotiation meeting on Thursday 17 June 2021.

Matt Jones

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